

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

INSURER : THE ORIENTAL INSURANCE COMPANY LIMITED

1st Quarter 01/04/2019 to 30/06/2019

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1624148	130057	2115313	140050	1624148	130057	2115313	140050
2	Corporate Agents-Banks	25729	929	35456	3240	25729	929	35456	3240
3	Corporate Agents -Others	15515	755	24311	2564	15515	755	24311	2564
4	Brokers	247189	70066	147237	65278	247189	70066	147237	65278
5	Micro Agents	0	0	0	0	0	0	0	0
6	MISP	187743	9650	345783	14418	187743	9650	345783	14418
7	Direct Business	185533	129170	147326	97655	185533	129170	147326	97655
	Total (A)	2285857	340627	2815426	323205	2285857	340627	2815426	323205
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	2285857	340627	2815426	323205	2285857	340627	2815426	323205

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold