

**FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (INDIAN & FOREIGN)**

**FIRE**

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	199432	482882	197969	492257
Add: Re-insurance Accepted	113242	190162	112106	159480
Less: Commission on Re- insurance Ceded	85259	228991	-60032	228918
<b>Net Commission</b>	<b>227415</b>	<b>444053</b>	<b>370107</b>	<b>422819</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE CARGO**

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	54394	124278	56053	130625
Add: Re-insurance Accepted	12208	13340	76	300
Less: Commission on Re- insurance Ceded	11766	29242	5027	20705
<b>Net Commission</b>	<b>54836</b>	<b>108376</b>	<b>51102</b>	<b>110220</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE HULL**

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	6594	14074	5841	14608
Add: Re-insurance Accepted	13581	15339	1352	3437
Less: Commission on Re- insurance Ceded	12703	26736	13727	22034
<b>Net Commission</b>	<b>7472</b>	<b>2677</b>	<b>-6534</b>	<b>-3989</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	60988	138352	61894	145233
Add: Re-insurance Accepted	25789	28679	1428	3737
Less: Commission on Re- insurance Ceded	24469	55978	18754	42739
<b>Net Commission</b>	<b>62308</b>	<b>111053</b>	<b>44568</b>	<b>106231</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR OD**

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	707865	1296290	448740	954724
Add: Re-insurance Accepted	314	603	56	71
Less: Commission on Re- insurance Ceded	31300	64812	35941	68119
<b>Net Commission</b>	<b>676879</b>	<b>1232081</b>	<b>412855</b>	<b>886676</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP NON POOL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	103996	200397	27958	59193
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	18168	35839	15751	31923
<b>Net Commission</b>	<b>85828</b>	<b>164558</b>	<b>12207</b>	<b>27270</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP POOL**

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TP D.R.Pool

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MOTOR TOTAL

Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	811861	1496687	476698	1013917
Add: Re-insurance Accepted	314	603	56	71
Less: Commission on Re- insurance Ceded	49468	100651	51692	100042
Net Commission	762707	1396639	425062	913946

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### ENGINEERING

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	35738	82863	31163	87437
Add: Re-insurance Accepted	24777	68313	21384	52836
Less: Commission on Re- insurance Ceded	28466	52668	25879	53779
<b>Net Commission</b>	<b>32049</b>	<b>98508</b>	26668	<b>86494</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### AVIATION

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	3149	5072	4025	7080
Add: Re-insurance Accepted	9806	18217	6727	12046
Less: Commission on Re- insurance Ceded	18929	18739	6465	7613
<b>Net Commission</b>	<b>-5974</b>	<b>4550</b>	4287	<b>11513</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### WORKMEN'S COMPENSATION

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	23713	47305	22067	48289
Add: Re-insurance Accepted	0	0	9	9
Less: Commission on Re- insurance Ceded	1702	2839	922	2198
<b>Net Commission</b>	<b>22011</b>	<b>44466</b>	21154	<b>46100</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### PERSONAL ACCIDENT

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	32863	67127	24520	56386
Add: Re-insurance Accepted	5	9	11	300
Less: Commission on Re- insurance Ceded	22486	27852	-12698	6962
<b>Net Commission</b>	<b>10382</b>	<b>39284</b>	<b>37229</b>	<b>49724</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### HEALTH

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	649299	1186138	569899	1068115
Add: Re-insurance Accepted	0	0	194	194
Less: Commission on Re- insurance Ceded	54847	112987	41343	110893
<b>Net Commission</b>	<b>594452</b>	<b>1073151</b>	<b>528750</b>	<b>957416</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### LIABILITY

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	16096	38133	17932	33397
Add: Re-insurance Accepted	54	199	72	91
Less: Commission on Re- insurance Ceded	1761	3411	1461	2615
<b>Net Commission</b>	<b>14389</b>	<b>34921</b>	<b>16543</b>	<b>30873</b>

*Note:*

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	185321	371138	121237	266583
Add: Re-insurance Accepted	96949	85846	4224	76414
Less: Commission on Re- insurance Ceded	663437	693037	158879	247775
<b>Net Commission</b>	<b>-381167</b>	<b>-236053</b>	<b>-33418</b>	<b>95222</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MISCELLANEOUS TOTAL

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1758040	3294463	1267541	2581204
Add: Re-insurance Accepted	131905	173187	32677	141961
Less: Commission on Re- insurance Ceded	841096	1012184	273943	531877
<b>Net Commission</b>	<b>1048849</b>	<b>2455466</b>	<b>1026275</b>	<b>2191288</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### TOTAL (ALL CLASSES)

<b>Particulars</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>	<b>For the quarter ended 30.09.2017</b>	<b>Upto the quarter ended 30.09.2017</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2018460	3915697	1527404	3218694
Add: Re-insurance Accepted	270936	392028	146211	305178
Less: Commission on Re- insurance Ceded	950824	1297153	232665	803534
<b>Net Commission</b>	<b>1338572</b>	<b>3010572</b>	<b>1440950</b>	<b>2720338</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**Break-up of the expenses (Gross- only) incurred to procure business to be  
furnished as per details indicated below:**

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Particulars	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2017	Upto the quarter ended 30.09.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1310003	2568772	1239419	2505450
Brokers	522134	893181	287985	713244
Corporate Agency	91446	186090	0	0
Remuneration to MISP	94877	267654	0	0
Others (Please specify)	0	0	0	0
<b>Total</b>	<b>2018460</b>	<b>3915697</b>	<b>1527404</b>	<b>3218694</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.09.2018

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
Agents	150153	341354	37638	86319	1178	2396
Brokers	42371	120679	16709	37885	5413	11675
Corporate Agents	6910	20850	46	74	3	3
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>199434</b>	<b>482883</b>	<b>54393</b>	<b>124278</b>	<b>6594</b>	<b>14074</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
Agents	362322	728070	95576	187476	0	0
Brokers	250664	300564	8421	12922	0	0
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	94877	267654	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>707863</b>	<b>1296288</b>	<b>103997</b>	<b>200398</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
Agents	21820	50658	128	172	22309	44236
Brokers	13918	32205	3021	4900	1404	3069
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>35738</b>	<b>82863</b>	<b>3149</b>	<b>5072</b>	<b>23713</b>	<b>47305</b>

PARTICULARS	Liability	Health	P.A.
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	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
Agents	14382	27082	508137	907010	24112	46411
Brokers	1714	11051	141163	279129	8750	20715
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>16096</b>	<b>38133</b>	<b>649300</b>	<b>1186139</b>	<b>32862</b>	<b>67126</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
Agents	72248	147588	1121034	2138703	1310003	2568772
Brokers	28586	58387	457641	722942	522134	893181
Corporate Agents	84487	165163	84487	165163	91446	186090
Remuneration to MISP	0	0	94877	267654	94877	267654
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>185321</b>	<b>371138</b>	<b>1758039</b>	<b>3294462</b>	<b>2018460</b>	<b>3915697</b>