

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)

FIRE

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	193613	762025	159778	641326
Add: Re-insurance Accepted	99001	261153	90525	348332
Less: Commission on Re-	74434	816943	311849	768455
Net Commission	218180	206235	-61546	221203

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	116770	361348	76579	343409
Add: Re-insurance Accepted	-3	491	4511	6409
Less: Commission on Re-	19115	58833	34232	64493
Net Commission	97652	303006	46858	285325

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	5598	29098	5818	25686
Add: Re-insurance Accepted	18607	54188	12999	69489
Less: Commission on Re-	-15985	101409	29302	114065
Net Commission	40190	-18123	-10485	-18890

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	122368	390446	82397	369095
Add: Re-insurance Accepted	18604	54679	17510	75898
Less: Commission on Re-	3130	160242	63534	178558
Net Commission	137842	284883	36373	266435

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	310776	1118525	335580	1239232
Add: Re-insurance Accepted	75	3733	13	3097
Less: Commission on Re-	24512	92458	56658	176946
Net Commission	286339	1029800	278935	1065383

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	5184	26500	9465	37741
Add: Re-insurance Accepted	-41	0	0	0
Less: Commission on Re-	11549	42230	72044	173466
Net Commission	-6406	-15730	-62579	-135725

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)

Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	12411	12411
Net Commission	0	0	-12411	-12411

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	315960	1145025	345045	1276973
Add: Re-insurance Accepted	34	3733	13	3097
Less: Commission on Re-	36061	134688	141113	362823
Net Commission	279933	1014070	203945	917247

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	70284	232091	75883	237297
Add: Re-insurance Accepted	38239	251170	36516	89369

Less: Commission on Re-	111846	292102	79967	206191
Net Commission	-3323	191159	32432	120475

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2068	6977	815	6381
Add: Re-insurance Accepted	16474	40407	12490	83354
Less: Commission on Re-	113425	140290	-11940	52184
Net Commission	-94883	-92906	25245	37551

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	19145	82929	21281	79056
Add: Re-insurance Accepted	0	0	0	6
Less: Commission on Re-	1538	6603	3987	12294
Net Commission	17607	76326	17294	66768

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	48629	124914	44071	121194
Add: Re-insurance Accepted	3	23	3	13837
Less: Commission on Re-	21536	41617	136	20391
Net Commission	27096	83320	43938	114640

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	387538	1215531	332211	1054331
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	39881	153941	62527	205964
Net Commission	347657	1061590	269684	848367

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	15833	59193	14639	53597
Add: Re-insurance Accepted	64	99	449	1582
Less: Commission on Re-	8358	25434	-6987	12033
Net Commission	7539	33858	22075	43146

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	124972	522428	152089	497353
Add: Re-insurance Accepted	41732	250952	39839	100431
Less: Commission on Re-	7779	57496	112895	186937
Net Commission	158925	715884	79033	410847

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	984429	3389088	986034	3326182
Add: Re-insurance Accepted	96546	546384	89310	291676
Less: Commission on Re-	340424	852171	381698	1058817
Net Commission	740551	3083301	693646	2559041

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1300410	4541559	1228209	4336603
Add: Re-insurance Accepted	214151	862216	197345	715906
Less: Commission on Re-	417988	1829356	757081	2005830
Net Commission	1096573	3574419	668473	3046679

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	706141	3334440	930153	3487072
Brokers	317622	930473	248809	800284
Corporate Agency	276646	276646	49246	49246
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
Total	1300408	4541559	1228208	4336602

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the year ending 31.03.2014

(in Rupees)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014

Agents	36224162	479981052	54626963	233632800	841989	8183851
Brokers	61521225	186176736	61733502	127305275	3655939	19814529
Corporate Agents	95866967	95866967	409593	409593	1099269	1099269
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	193612354	762024755	116770058	361347668	5597197	29097649

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014
Agents	275292529	1042168246	5183657	26500090	0	0
Brokers	35483181	76356481	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	310775710	1118524727	5183657	26500090	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014
Agents	30793997	120497708	128796	509721	17989290	77639600
Brokers	39490318	111593321	1938974	6467282	1156634	5289891
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	70284315	232091029	2067770	6977003	19145924	82929491

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014
Agents	10549119	40331574	226832233	871410427	39345683	106582402
Brokers	5283577	18861045	85750682	269165830	9283457	18331842
Corporate Agents	0	0	74954779	74954779	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	15832696	59192619	387537694	1215531036	48629140	124914244

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014	For the quarter ending 31.03.2013	Upto the quarter ending 31.03.2013	For the quarter ending 31.03.2014	Upto the quarter ending 31.03.2014

Agents	8332276	327002137	614447580	2612641905	706140694	3334439608
Brokers	12324212	91110416	190711035	597176108	317621701	930472648
Corporate Agents	104315036	104315036	179269815	179269815	276645644	276645644
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	124971524	522427589	984428430	3389087828	1300408039	4541557900