

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED Date: 01/07/2014 to 30/09/2014

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2297912	98592.8	2243841	91497.57	4546411	201417.29	4423615	188914.59
2	Corporate Agents-Banks	94939	4177.85	81524	8982.71	174075	8785.44	167212	13045.25
3	Corporate Agents -Others	35352	1774.61	31493	1822.53	68035	3995.28	64117	4214.79
4	Brokers	62543	23940.25	82429	25428.36	124078	54558.34	159488	52983.52
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	419864	47569.4	372046	45072.33	813886	111591.91	736892	109516.56
	Total (A)	2910610	176054.91	2811333	172803.5	5726485	380348.26	5551324	368674.71
1	Referral (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	2910610	176054.91	2811333	172803.5	5726485	380348.26	5551324	368674.71

- Note:
1. Premium means amount of premium received from business acquired by the source
 2. No of Policies stand for no. of policies sold