

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED **Date: 01/04/2015 to 30/06/2015**

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1804306	105431.42	2248499	102824.49	1804306	105431.42	2248499	102824.49
2	Corporate Agents-Banks	109406	4541.2	79136	4607.59	109406	4541.2	79136	4607.59
3	Corporate Agents -Others	41627	1807.64	32683	2220.67	41627	1807.64	32683	2220.67
4	Brokers	108493	32599.41	61535	30618.09	108493	32599.41	61535	30618.09
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	784455	73841.7	394022	64022.51	784455	73841.7	394022	64022.51
	Total (A)	2848287	218221.37	2815875	204293.35	2848287	218221.37	2815875	204293.35
1	Referral (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	2848287	218221.37	2815875	204293.35	2848287	218221.37	2815875	204293.35

- Note:
1. Premium means amount of premium received from business acquired by the source
 2. No of Policies stand for no. of policies sold