

**FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (INDIAN & FOREIGN)**

**FIRE**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	230458	867015	202399	767705
Add: Re-insurance Accepted	50343	303527	44664	263342
Less: Commission on Re-insurance Ceded	84089	483586	-74557	504388
<b>Net Commission</b>	<b>196712</b>	<b>686956</b>	<b>321620</b>	<b>526659</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE CARGO**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	69495	288671	70048	307597
Add: Re-insurance Accepted	507	1880	718	2849
Less: Commission on Re-insurance Ceded	7282	31247	6349	32288
<b>Net Commission</b>	<b>62720</b>	<b>259304</b>	<b>64417</b>	<b>278158</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE HULL**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7134	29109	6510	30723
Add: Re-insurance Accepted	1500	14723	5084	16975
Less: Commission on Re-insurance Ceded	3938	56787	17983	104632
<b>Net Commission</b>	<b>4696</b>	<b>-12955</b>	<b>-6389</b>	<b>-56934</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE TOTAL**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	76629	317780	76558	338320
Add: Re-insurance Accepted	2007	16603	5802	19824
Less: Commission on Re-insurance Ceded	11220	88034	24332	136920
<b>Net Commission</b>	<b>67416</b>	<b>246349</b>	58028	<b>221224</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR OD**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	437384	1556227	408790	1406969
Add: Re-insurance Accepted	786	862	662	1402
Less: Commission on Re-insurance Ceded	170488	190456	78525	157931
<b>Net Commission</b>	<b>267682</b>	<b>1366633</b>	330927	<b>1250440</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP NON POOL**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	11032	124006	52522	154766
Add: Re-insurance Accepted	0	-608	15	15
Less: Commission on Re-insurance Ceded	0	0	-33926	0
<b>Net Commission</b>	<b>11032</b>	<b>123398</b>	86463	<b>154781</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP POOL**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP D.R.Pool**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TOTAL**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	448416	1680233	461312	1561735
Add: Re-insurance Accepted	786	254	677	1417
Less: Commission on Re- insurance Ceded	170488	190456	44599	157931
<b>Net Commission</b>	<b>278714</b>	<b>1490031</b>	<b>417390</b>	<b>1405221</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**ENGINEERING**

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	50593	156615	41898	172157
Add: Re-insurance Accepted	12747	70847	23471	115049
Less: Commission on Re- insurance Ceded	105690	234349	19052	162170
<b>Net Commission</b>	<b>-42350</b>	<b>-6887</b>	46317	<b>125036</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### AVIATION

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1787	10279	3245	8128
Add: Re-insurance Accepted	6971	35689	8744	29805
Less: Commission on Re- insurance Ceded	-121218	21766	246	21024
<b>Net Commission</b>	<b>129976</b>	<b>24202</b>	11743	<b>16909</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### WORKMEN'S COMPENSATION

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	16558	76220	20109	86060
Add: Re-insurance Accepted	2	17	0	0
Less: Commission on Re- insurance Ceded	4903	5369	1588	6354
<b>Net Commission</b>	<b>11657</b>	<b>70868</b>	18521	<b>79706</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### PERSONAL ACCIDENT

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	36334	170576	39015	136032
Add: Re-insurance Accepted	281	6393	18	439
Less: Commission on Re- insurance Ceded	76727	216509	9899	27493
<b>Net Commission</b>	<b>-40112</b>	<b>-39540</b>	29134	<b>108978</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### HEALTH

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	713681	2089583	551875	1638325
Add: Re-insurance Accepted	0	0	0	21
Less: Commission on Re- insurance Ceded	166067	166067	16345	161987
<b>Net Commission</b>	<b>547614</b>	<b>1923516</b>	535530	<b>1476359</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### LIABILITY

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	24036	86305	21547	79791
Add: Re-insurance Accepted	30	101	45	322
Less: Commission on Re- insurance Ceded	5514	5934	1146	5514
<b>Net Commission</b>	<b>18552</b>	<b>80472</b>	20446	<b>74599</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	144544	520210	153776	554186
Add: Re-insurance Accepted	128376	187029	82812	133043
Less: Commission on Re-insurance Ceded	-187143	180658	33657	90923
<b>Net Commission</b>	<b>460063</b>	<b>526581</b>	202931	<b>596306</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### MISCELLANEOUS TOTAL

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1435949	4790021	1292777	4236414
Add: Re-insurance Accepted	149193	300330	115767	280096
Less: Commission on Re-insurance Ceded	221028	1021108	126532	633396
<b>Net Commission</b>	<b>1364114</b>	<b>4069243</b>	1282012	<b>3883114</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

#### TOTAL (ALL CLASSES)

<b>Particulars</b>	<b>For the quarter ended 31.03.2017</b>	<b>Upto the quarter ended 31.03.2017</b>	<b>For the quarter ended 31.03.2016</b>	<b>Upto the quarter ended 31.03.2016</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1743036	5974816	1571734	5342439
Add: Re-insurance Accepted	201543	620460	166233	563262
Less: Commission on Re-insurance Ceded	316337	1592728	76307	1274704
<b>Net Commission</b>	<b>1628242</b>	<b>5002548</b>	<b>1661660</b>	<b>4630997</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:**

Particulars	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2016	Upto the quarter ended 31.03.2016
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1269215	4569783	1242087	4255103
Brokers	473817	1405030	329647	1087336
Corporate Agency	0	0	0	0
Referral	0	0	0	0
Others (Please specify)	0	0	0	0
<b>Total</b>	<b>1743032</b>	<b>5974813</b>	<b>1571734</b>	<b>5342439</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.03.2017

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017
Agents	165917	640259	47562	189676	1395	5412
Brokers	64541	226756	21932	98994	5738	23696
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>230458</b>	<b>867015</b>	<b>69494</b>	<b>288670</b>	<b>7133</b>	<b>29108</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017
Agents	345324	1297499	11032	124006	0	0
Brokers	92060	258728	0	0	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>437384</b>	<b>1556227</b>	<b>11032</b>	<b>124006</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017
Agents	26410	88859	57	329	15564	70816
Brokers	24182	67755	1729	9950	994	5404
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>50592</b>	<b>156614</b>	<b>1786</b>	<b>10279</b>	<b>16558</b>	<b>76220</b>

PARTICULARS	Liability	Health	P.A.
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	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017
Agents	16244	60410	488285	1578547	27273	100467
Brokers	7792	25895	225396	511036	9061	70109
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>24036</b>	<b>86305</b>	<b>713681</b>	<b>2089583</b>	<b>36334</b>	<b>170576</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017	For the quarter ended 31.03.2017	Upto the quarter ended 31.03.2017
Agents	124152	413503	1054341	3734436	1269215	4569783
Brokers	20392	106707	381606	1055584	473817	1405030
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>144544</b>	<b>520210</b>	<b>1435947</b>	<b>4790020</b>	<b>1743032</b>	<b>5974813</b>